

## Capitol Transmission

In 1973, Armando “Poncho” Castillo opened an automotive repair shop specializing in transmissions on South Jefferson Street that became well-known to residents simply as Poncho’s. When he passed away in 1981, his son Armando Jr. inherited the business at the young age of 21.

Armando Jr. changed the name of the business to Capitol Transmission and opened up the shop to all types of service and repair including tires. Armando’s two sons, Ryan and Landon, joined their father as adults-carrying Poncho’s legacy into the 21<sup>st</sup> century.

“My father encouraged me to do whatever I wanted to in life but here is where I felt most comfortable,” said Ryan about his choice to join the family company. “I grew up in the shop sweeping floors and washing parts. When I turned 18, I wanted to learn the management side of running the business.”

Armando Jr. and Landon take care of the shop’s mechanics, while Ryan manages the storefront. “My dad likes to keep his hands busy and my brother is in charge of the new direction the business has taken into motorcycle repair,” added Ryan.

The Castillos are motorcycle enthusiasts. As a family, they have traveled via bikes to 29 states-visiting such majestic places as the Grand Canyon. Additionally, Landon has a history of competing in dirt bike races.

After 40 years, Ryan says it’s earning the trust of customers that sustains the business. “You can carry a lot of products, but without quality customer service, a company will never survive. That is why we are still here-the high quality service we provide.”

